

# Disaster Recovery-as-a-Service

## NOTABLE VENDOR in Gartner's Magic Quadrant for Disaster Recovery-as-a-Service

**Disaster Recovery programs are essential for every business regardless of size, industry sector or geographic location.** Without a tested DR plan and off-site backups to recover data and business-critical applications, unexpected disruptions can result in lost productivity, revenue and reputation.

## DRaaS – More than just data replication

Disaster Recovery-as-a-Service (DRaaS) is not just about replicating data to another location. That's the easy part. To maintain business continuity, Webair ensures that the applications at the recovery site are as consumable to users as they were at the production site without any changes. To achieve this, Webair's DR solution is pre-planned, pre-configured, and customized per deployment in advance. With Webair, enterprises are able to recover a single affected application or VM, not just the entire site. Also, we ensure that failback to the production site is simple, automated and managed, and security at the recovery site is equivalent to the production site.

Applications must also be tested on a regular basis. Webair helps customers shift testing accountability from the IT department to the application owners through our portal and managed services. Faced with a Ransomware attack, and without the confidence of these measures, an organization may find it easier to pay the ransom than cutover to DR.

## Disasters Take Many Forms

- Ransomware & Other Cybersecurity Attacks
- Human Error
- Equipment Failure
- Power Outage
- Extreme Weather Events

Many companies have poor insight into whether they can fully recover from extended outage, disaster or Ransomware attack. The reason? Because their DR plan, and recovery technologies are rarely tested.

## High Cost of Downtime\*

- Cost of downtime for medium-sized companies, per hour: \$216,000
- Cost of downtime for large enterprises, per hour: \$686,000

\*Source: Aberdeen Group

## DR Preparedness Council Survey

- ➔ 73% of survey participants worldwide scored ratings of either D or F in disaster readiness
- ➔ 60% surveyed do not have a fully-documented DR plan
- ➔ 40% admitted that the DR plan they currently have did not prove useful

# Disaster Recovery-as-a-Service

Webair's DRaaS solution provides the necessary components to perform an efficient recovery, including hardware, software, management and monitoring, thereby securing the seamless integration of the DR solution. Webair provides multiple tiers of service to accommodate various use cases. These include:

- Backups-as-a-Service
- Backups-as-a-Service to Azure
- Disaster Recovery-as-a-Service
- Disaster Recovery-as-a-Service to Azure
- Ransomware Recovery-as-a-Service

## A Global Solution Based on Customer Needs

Webair maintains SSAE 18 and HIPAA-compliant facilities in New York, Chicago, Los Angeles, Montréal, London, Paris, Amsterdam, and Singapore, as well as support for all Microsoft Azure regions.

## Full Stack Ownership & Accountability

We provide full accountability for the entire infrastructure stack on a single contract. Physical data center security to encrypted network connectivity at customer premises is covered by Webair's BAAs and SLAs.

## The Human Touch

Webair's high-touch expert technical team works with enterprises throughout the lifecycle of their DRaaS solution, including onboarding, design, architecture, customization, implementation and ongoing maintenance. Webair works directly with application owners to ensure proper functionality at the recovery site, not only IT teams. We provide customers with a comprehensive Statement of Work and continuous communication through event notification and chat.

## The Webair Sense of Confidence

At Webair, we provide a high-touch, long-term partnership that lends customers the confidence that we can adapt solutions to suit their evolving IT environments. Our holistic DRaaS solution covers the entirety of customers' applications and devices end-to-end. When and if you need it, our DR solution works at a moment's notice.

## Platforms that Webair Supports

Whatever platforms exist at the customer premises need to exist at your recovery site. Webair provides multi-platform support for VMware, Hyper-V, IBM Power i, physical servers, and hyperscale cloud.

## Customized Networking Capabilities

Webair deploys standardized virtual firewall and routing appliance at customers' production environments to facilitate network connectivity, security, and more. This allows it to customize interconnects based on each customer's existing networks. Webair facilities also directly connect to leading cloud providers.