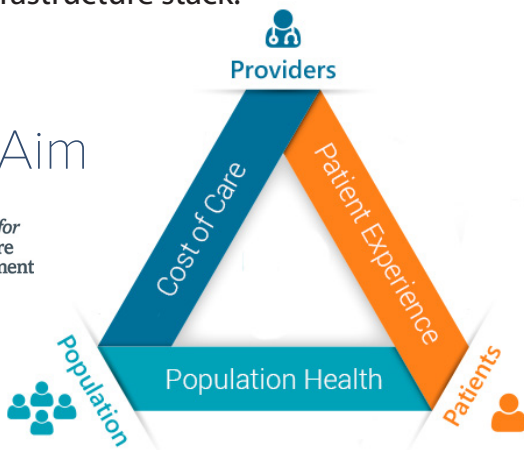


# Healthcare Cloud and Infrastructure Solutions

From computer and robotically-assisted surgery, to the Internet of Medical Things (IoMT) and smart hospitals, the digital transformation of healthcare is revolutionizing patient treatment and outcomes. Webair enables next-generation healthcare organizations to focus on improving patient care by taking complete ownership and accountability for their infrastructure stack.

## Triple Aim



## Improve Efficiency Mitigate Security Risks Reduce Costs

Webair supports the Institute for Healthcare Improvement's Triple Aim, which seeks to enhance patient care, reduce the per capita costs of healthcare, and improve the health of populations. Our technical teams proactively monitor and manage customer environments to cost-effectively improve efficiency, maintain security and reduce risk and costs. We enable next-generation healthcare providers to focus on improving patient care and experience, while we safeguard their ability to maintain and transmit ePHI in the cloud, as well as deploy robust analytics and emerging telemedicine applications.

WEBAIR IS A REPRESENTATIVE VENDOR in Gartner's Market Guide for Cloud Service Providers to Healthcare Delivery Organizations

## One Provider, Total Accountability

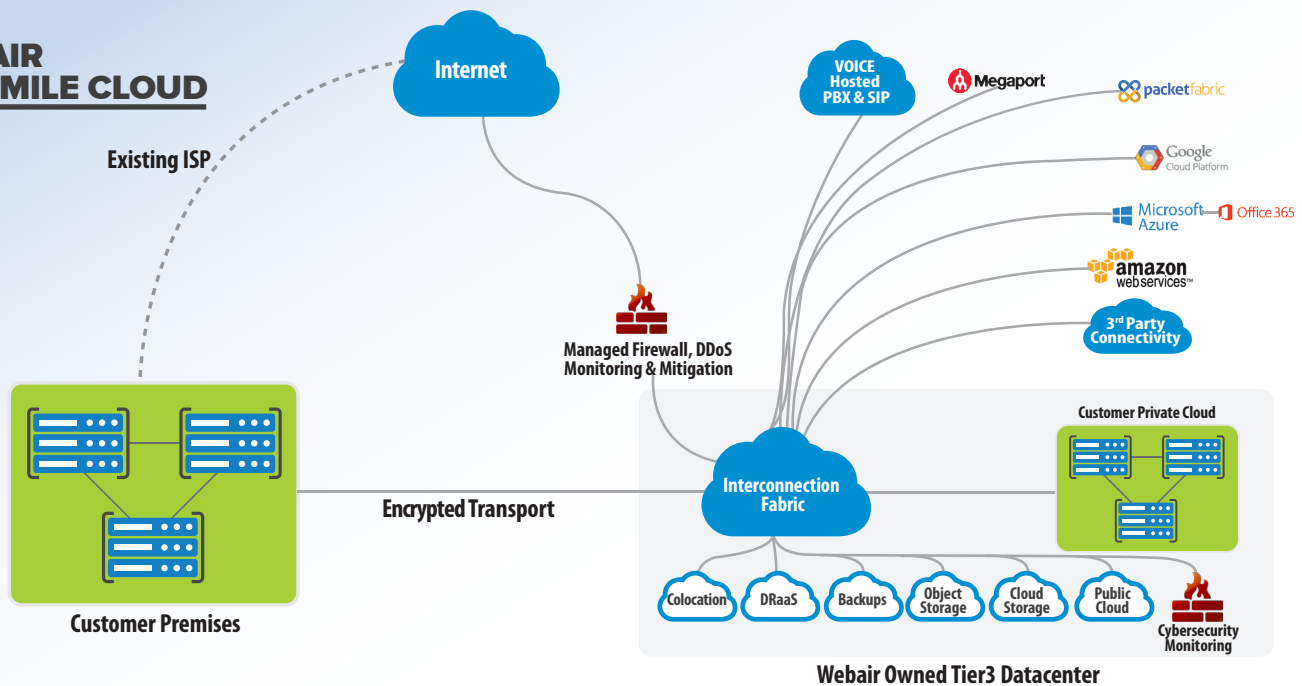
As a Managed Cloud Services provider, Webair:

- Takes complete ownership of and accountability for the entire hosted infrastructure stack
- Customizes deployments to meet the most rigorous HIPAA compliance requirements with matching BAAs

## Healthcare-Centric Cloud Solutions

- Webair's cloud infrastructure is housed in Webair-owned Tier III data centers
- Customer environments are physically segmented from other customers' and can be air-gapped completely from the public internet
- Webair can also provide last-mile connectivity to its customers' physical network(s), enabling them to consume its services in a manner that looks and feels as if they were on-premises: privately, securely, low latency, data sovereign, and without data transfer fees.
- Webair provides private and secure connectivity to third-party clouds such as AWS and Azure, allowing customers to match workloads to the proper cloud environment based on their specific use case and avoid cloud vendor lock-in

## WEBAIR LAST MILE CLOUD



**WEBAIR'S  
COMPLIANCE CLOUD  
OFFERINGS INCLUDE:**

**PUBLIC & PRIVATE CLOUD** | **DISASTER RECOVERY AND OFF-SITE BACKUPS**  
**HEALTHCARE SAAS HOSTING** | **LAST MILE CLOUD CONNECTIVITY**  
**RANSOMWARE RECOVERY** | **HYBRID COLOCATION**

## Enterprise-Class Healthcare Disaster Recovery

Webair's DR services capture the entire production environment:

→ VMware, Hyper-V, Physical Servers, IBM Power and Hyperscale Clouds, as well as native storage replication of NFS/CIFS, NetApp, Nimble, and EMC

→ Automated network failover and failback with direct MSSP cybersecurity integration

## Managed Security

Webair's Cloud and Disaster Recovery Services are purpose-built to integrate seamlessly with a multitude of proactive cybersecurity monitoring solutions and providers. Customers can ensure the same Managed Security Service Providers (MSSPs) and technologies that proactively monitor and safeguard their other assets will integrate smoothly with Webair services. Providing MSSPs with direct integration within Webair's cloud infrastructure enables Disaster Recovery environments to be spun up as soon as attacks are detected. Intrusion and vulnerability testing can also be done at the recovery sites, not production infrastructure, mitigating any risk of service disruption.

## Full Stack Management

Webair takes full ownership and responsibility of the infrastructure stack for web-facing healthcare SaaS platforms, including: Electronic Health Records (EHR), Electronic Medical Records (EMR) and image archiving, retrieval and communication systems, and revenue management, billing and payroll systems, telemedicine, and more. **This includes full accountability for the management, monitoring, security and scale of:**

**Operating System(s) • Patch Management • Application Servers • Load Balancers • Firewalls • Databases Backups • Disaster Recovery • Storage • And more!**