

Why Webair?



Webair by the Numbers

- In business for **20+ years**
- Uptime guarantee: **99.999%**
- Data center locations: **5 (New York, Los Angeles, Montreal, Amsterdam & Hong Kong)**
- Servers under management: **over 10,000**
- Websites hosted: **over 400,000**
- DDoS attacks blocked: **over 200** per month
- Average disaster recovery RPOs: **under 5 seconds**
- Support requests handled per day: **over 100**
- Support requests resolved in under one (1) hour: **90%**
- Data center certifications / matrices: **4 (SSAE 16, HIPAA, PCI-DSS & Open-IX DC OIX-2)**
- Direct Connectivity to **over 500** network carriers



Webair NY1 Datacenter

Webair: Your Perfect Partner

- Owner-operated organization focused on building long-term relationships.
- Laser-focused on our core business of managing, monitoring, scaling, and securing infrastructure
- Webair is not a hardware VAR, Systems Integrator (SI), software vendor, or traditional MSP. We'll never compete with your service offerings
- Webair does not manage any equipment at the customer premises; we leave that task and other professional services to our partners
- Webair partners can choose to resell our services to their customers or act as an agent on a per-opportunity basis
- Webair works with hardware vendors to ensure cloud services are provided on vendor's reference architecture
- Webair services are the perfect add-on when selling on-premises deployments or deploying hybrid configurations

Solutions

- Enterprise Private Cloud
- Enterprise Public Cloud
- Disaster Recovery-as-a-Service
- Hybrid Colocation
- Backups-as-a-Service
- Full Stack Management
- Storage-as-a-Service



Webair NY1 Datacenter

What Makes Webair Unique?

- Webair owns the physical data center, network, cloud, and security, providing full accountability and responsibility from one provider
- Webair signs Business Associate Agreements (BAAs), which cover physical security, data at rest, data in transit, and network security, oftentimes going much more in-depth than other providers
- Webair's cloud services are available via private & direct connectivity, completely bypassing the public internet and ensuring the highest level of security
- A 24x7 SOC at our primary data center, SSAE 16 SOC 1 Type II and Open-IX DC OIX-2 certifications, and HIPAA and PCI-DSS compliance
- The ability to select from ancillary services available via our network fabric that can be tied directly into customers' infrastructure via private and secure virtual cross-connects

Industries Served

- Healthcare – We provide some of the strongest BAAs in the industry as well as HIPAA-compliant services delivered securely without ever touching the internet
- SAP & ERP - Webair focuses only on managed infrastructure, not reselling software licenses or managing applications
- Enterprise - Webair's Tier 3 facilities and infrastructure customization capabilities are the perfect fit for large enterprise customers with unique requirements
- eCommerce & SaaS - By owning the entire web-facing stack, Webair allows eCommerce and SaaS companies to focus on adding value to software, not managing operations

Did You Know?

- Webair owns and operates the most redundant data center East of New York City, providing a critical junction between NYC and trans-Atlantic fiber entering the country via subsea cables
- Theodore Roosevelt laid the cornerstone of what would become Webair's NY1 data center when it was first built in 1910. The building was initially designed to house one of the world's largest printing presses.
- Webair hosts the largest digital music archive in the world (The New York Philharmonic Leon Levy Digital Archives), which contains content dating back to 1842
- Webair's fully managed hosting platform utilizes Ansible to automatically provision network resources and server instances running LAMP, LEMP, MySQL, Galera, Tomcat, Caching, and other services

Industry Achievements

- 2015 & 2016 Talkin' Cloud Top 100 Cloud Service Providers
- Representative vendor in Gartner's 2016 Market Guide for Cloud Service Providers to Healthcare Delivery Organizations
- HIMSS Health Business Solutions Technology Task Force Member
- NYNOG Board of Directors Member
- Open-IX Data Center Standards Committee Member
- Forbes Technology Council Member
- Thought-leaders / speakers at numerous industry conferences, including LinuxCon, Cloud Computing Expo, CloudOpen, Data Center World, HostingCon, DatacenterDynamics, IMN, PTC, M3AAWG, CEWIT, 24x7 Exchange, NYTech, CapRate, and more

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