

Webair Disaster Recovery-as-a-Service

Service Overview

Webair’s DRaaS solution is agile, nimble and always customized to mirror customers’ specific production environments — no matter the number of legacy platforms they have or how complex their environment may be. Webair is able to provide advanced VM replication and application consistency, enabling the failover of specific applications or an entire site as needed.

Service Features

- > **Recovery Point Objective (RPO)**
1-hour SLA, including continuous replication

 - > **Recovery Time Objective (RTO)**
1-hour SLA, including network automation and orchestration

 - > **Usage**
72 hours of monthly recovery site usage before incurring additional fees

 - > **Managed Testing**
Fully managed quarterly recovery site testing with attestation report

 - > **Customer Testing**
Ability to directly spin up recovery site on-demand for testing / production as needed

 - > **Portal**
User portal with RPO monitoring, spin up capabilities, and reporting

 - > **Failback**
Fully managed failback from recovery site to production post-event

 - > **Recovery Types**
Per-application or entire site
- > **Monitoring**
24x7 replication and production site monitoring via Webair Network Operations Center

 - > **Connectivity**
Supports MPLS tie-in, Metro Ethernet, fabrics, fully managed VPN, and customer SD-WAN deployments

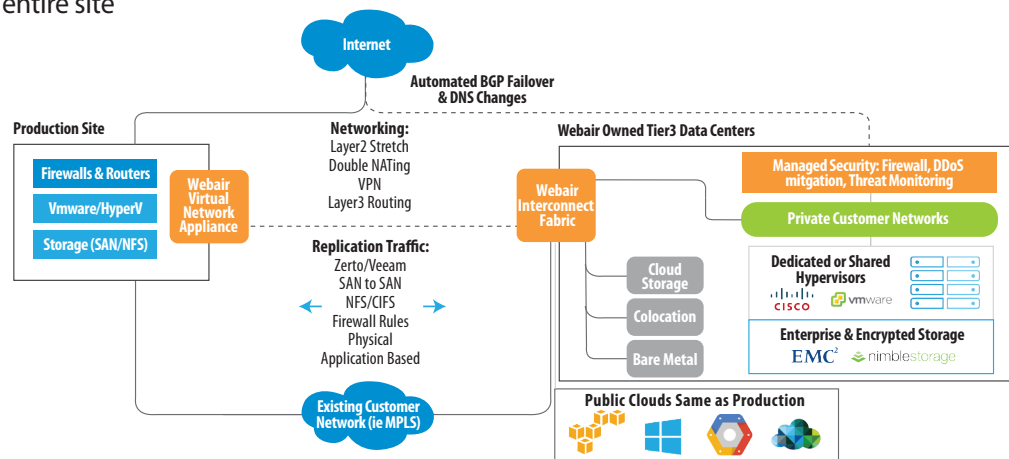
 - > **Networking Configurations**
Per-IP failover, public BGP failover, DNS failover, L2 Stretch, VPN(s)

 - > **Checkpoints**
One (1) week of checkpoints included. Ability to recover specific applications or entire environment.

 - > **Design**
Recovery site network architecture customization to enable integration with customer infrastructure

 - > **Location**
Select from available disaster recovery locations, including U.S. East and West Coasts, Canada, Europe, and Asia

 - > **Security**
Real-time DDoS Monitoring & Mitigation as well as 24x7 SOC monitoring



Service Compatibility

- > **Supported Platforms**
VMware ESXi 4.1+, 5.x, 6.x, Hyper-V 2012 R2+
- > **Hardware-Agnostic**
Works with all hardware supported by VMware and Hyper-V. Ability to swap out hardware, at production site without affecting DRaaS service.
- > **Location-Agnostic**
Works with infrastructure at customer premises, third-party facilities, or Webair facilities
- > **Synchronous Storage Replication**
Native storage replication-as-a-service for Nimble, NetApp, EMC VNX, EMC Isilon, and other platforms

Additional Services

The following ancillary services are available as part of the larger DRaaS solution at Webair's data center facilities. They are fully managed, and can be tied directly into DRaaS infrastructure via private and secure cross-connects. Webair takes full ownership and responsibility of customers' infrastructure stacks, managing all aspects of virtualization, scalability, security, load balancing, and more.

- > **Public and Private Cloud Infrastructure**
Shared or dedicated compute infrastructure that can be completely segmented from the internet
- > **Snapshot-based Storage Replication**
Supporting NetApp SnapMirror, Nimble Replication, EMC Isilon SyncIQ, and NFS / CIFS
- > **Colocation**
Ranging from full cabinets to customizable cages
- > **Authoritative DNS**
With automated DNS updates as part of recovery
- > **IBM Power DRaaS**
Supporting iSeries, AS/400 and AIX
- > **Network Connectivity**
Connecting any direct transport / transit providers to recovery site
- > **Third-party Cloud Connectivity**
Enabling connections to AWS, Azure, Google Cloud Platform, and others
- > **Backups-as-a-Service**
Supporting Veeam, Rubrik, and other platforms for longer-term RPO / RTO requirements
- > **Seeding**
On-premises seeding via a local encrypted appliance included at no additional cost for 50+ Virtual Machine Deployments

Service Pricing Model

Webair's DRaaS service is billed on a monthly basis. The pricing model is based upon two primary metrics:

- The number of VMs being replicated
- The amount of storage being consumed by the replicated VMs

All service features mentioned above are included with any size opportunity. This also includes:

- Webair managing and deploying a virtual firewall appliance for the customer at the production site;
- Webair managing the network connectivity and design between the production and recovery sites; and
- a custom Disaster Recovery runbook for the customer.

- > **Webair includes 20TB of replication traffic with all opportunities, regardless of size.**
- > **Additional services are billed individually. (See Price Matrix)**